







#### CEO Park Tae-hoon

Director of Senior Venture Association (Corp.) Representative Director of RSAD Co., Ltd. Director of WANTAKER Co., Ltd. Representative Director of ECOGREENCARCARE Co., Ltd. Former representative director of Multilingual Soft Co., Ltd. Former managing director of SOONSOO Education Co., Ltd. Former director of KBF Co., Ltd. Former representative of PCKAUTO Group Former Representative of HUN International

Company RSAD Co., Ltd.

CEO Park Tae-hoon

Establishment December 26, 2007

Number of officers 60 persons

Address

RSAD, 6F, Doyu Bldg, 32 Yeonhuimat-ro, Seodaemun-gu, Seoul WANTAKER, 3F, Ogyeong Bldg, 2-3 Yeonhuimat-ro, Seodaemun-gu, Seoul

On/offline marketing, shopping mall operation, **Business field** 

software development

# Rolling Stones

The rolling stone does not have moss.

2014년

Established SOONSOO Education Co., Ltd.

Exclusive license of original books of Collins in UK Launched Big Cat World Speaking on-line English library Executed SNS Facebook Marketing Break through 700 nationwide franchises in the shortest time Achieved cumulated sales of 5 billion won in 2016

2019년

**Total marketing services specialization** 

Selected as an official partner of TRIPLE HIEM Official agency operation of Seoul Bio Hub SNS Operate HOMEPICK (SK Energy) Integrated Marketing Performed YHASINCO total marketing (SA/DA/SNS) Performed Youth School total marketing (SA/DA/SNS) DB marketing with BLOCK CHAIN Department in Kookmin Korea Society of Authors DB Marketing

2013년

**Opened THEZAM (Current WANTAKER)** 

Conducted SNS Facebook and Instagram Marketing Grew more than 2,500% annually for 4 years Standing point at China the 1st ranking apparel shopping mall Launched domestic exclusive of overseas underwear brand Launched custom—made underwear for the first time in Korea

2017년 ~18년

**Expand marketing services** 

Signed contract with Culture Media Lab Partners
Daemyung Group Daemyung Lifeway Online Marketing
Operate Dong-A Otsuka POCARISWEAT SNS channel
Samsung Electronics App Download Marketing
Kolon Construction Marketing
Samhwa Paint Marketing
Registered Facebook Agency Directory

2012년

**Established HUN INTERNATIONAL** 

Opened custom-made design shop MAUM STORE Executed SNS Facebook Marketing Achieved the 1st ranking sales in the design shop category Custom-made order for phone case, tumbler, calligraphy

2016년

Established Eco Green Car Care Co., Ltd.

Launched Gion Shop, Gion's Quartz Premium car wash shopping mall Waterless car-washing training and showroom open Conducted recruitment of nationwide franchisees Executed service in Seoul, Gyeonggi, Goyang, Cheonan, and Bucheon

2011년

**Established PCK Auto Group** 

A specialized company for automobile performance tuning Achieved 1 Billion Sales within 1 year of product launching Achieved cumulated sales of Swiss chips in 3 billion sales Exclusive sale of famous brands of wheel, brake, exhaust Acquired more than 10 brands worldwide

2015년

Started marketing service

Youth Festival SNS Marketing Hyundai Insurance Direct branding and SNS marketing Association of Korean Medicine Marketing Consulting Established an affiliated company Multilingual Soft Co., Ltd. 2007년 Ó Established RS Interactive

# Marketing in the middle of brand operation?

Shopping malls, education, cars, cosmetics, etc.

Operate the company business in various fields

Business of the company with IT technology



Overflow consulting request, a fraud couple appeared! Facebook Marketing with Creative Strengths

> Full-scale Facebook Marketing







#### Perform self marketing

1 billion sales in 1 year after PCC Auto Group launching! 6 billion sales in the The ZAM 'SAGI bra' image making! 5 billion sales by SOONSOO Education on-line marketing!



#### **Facebook Official Partner**

A company even Facebook acknowledged, Registered in the Facebook Agency Directory! \* Only 23 domestic partners as of March 2019

### A company that works well on Facebook?

# A company good at conversion marketing!

#### Landing page to turn customers into DB

Daemyung Landing Page Price per DB,
Achieved 23,452 won!
(Average price 92.6 million won of goods price)





#### Optimal app download marketing

SK Energy's Homepage APP download increased by 246.5%,
Achieved increase rate 206% of courier orders!

# A window of quick spread power and communication, SNS

In 3 months after POCARI SWEAT operation,
Achieved contents reach 8 times!



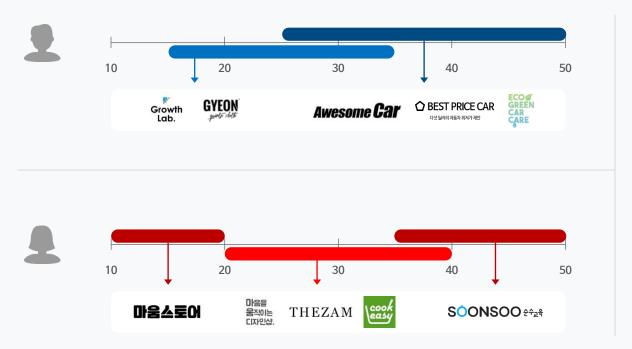


# Branding image making for differentiation

The number of visitors to the Montbest Shopping Mall increased by 313%!

### **Business operation for all ages from 10s to 50s**

# Hold the data and insights for various business kinds





# In 2019, RSAD continues to challenge.





# **Planning power**

Marketing, which is different from word to word, RS's free organizational culture produces 1% different projects.



"First coming to work

I read in the library of Millie,
enjoy music with Marshall speakers
I'm ready for work."



"Even watching TV,
or gaming during business hours,
A company that you can have
a glass of beer or wine.
Creative planning to come out
while playing and resting."



"You can speak your opinion freely,

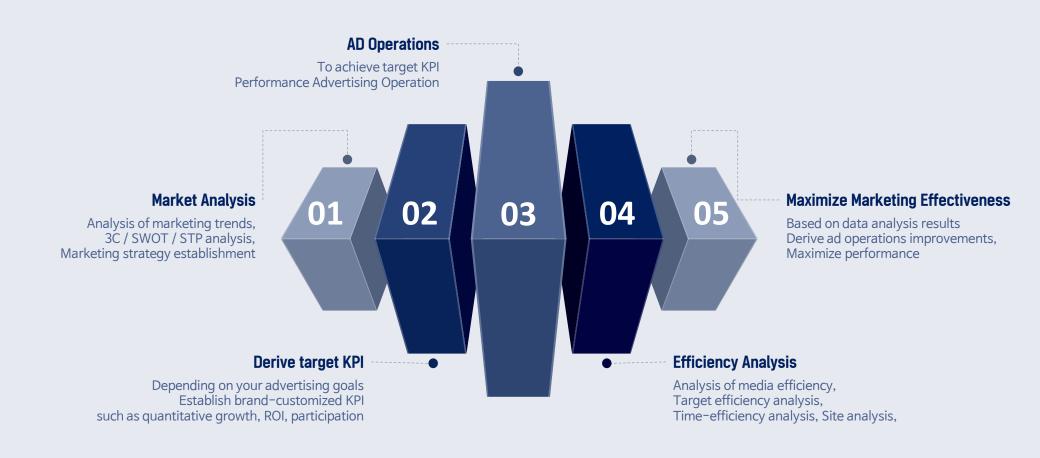
An atmosphere of mutual consideration

and cooperation "

# **J2**.

# **Analytical power**

Based on understanding and analysis of marketing trends, we establish a 'brand-only' success strategy that will enhance brand value.





# **Professional staff**

From planning to design and development, 100% internal operation, We create synergies by sixty professionals with experience in running business.



- Business Planning
- Brand consulting
- Video Scenario Planning
- UI/UX planning



- BI / Cl design
- Character design
- Print design
- Web Design



- Homepage Web/App
- Shopping Mall Web/App
- Landing page production
- Other Platforms Web/App



- SNS administration agency
- Search ads (Naver, Google, etc.)
- Display ads
- Video ads (YouTube, SMR, etc.)

# RSAD says by results.

Based on various media experiences, we set up IMC strategy that is optimized for brand, and create the best performance satisfied by the customers.



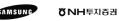


2 0 2 0
Officially Selected Parter

# RS기획 × Cheil

Selected as Cheil Planning partner for 2020

PARTNER



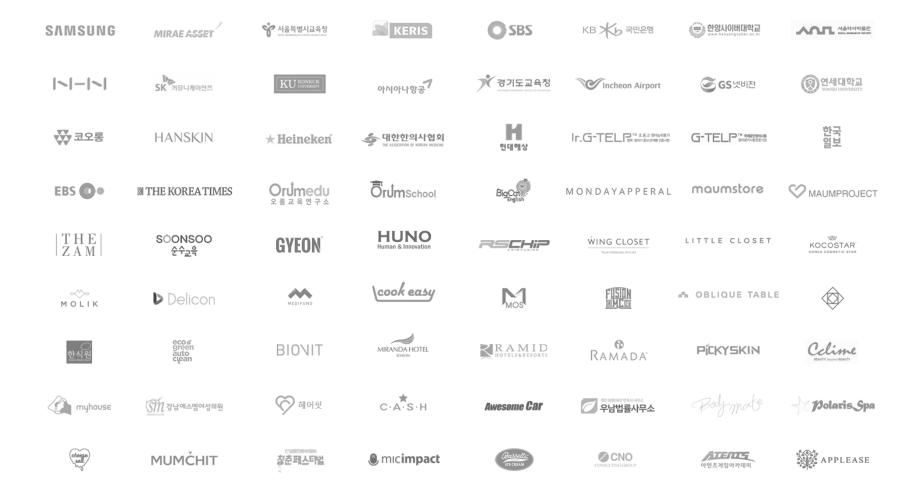


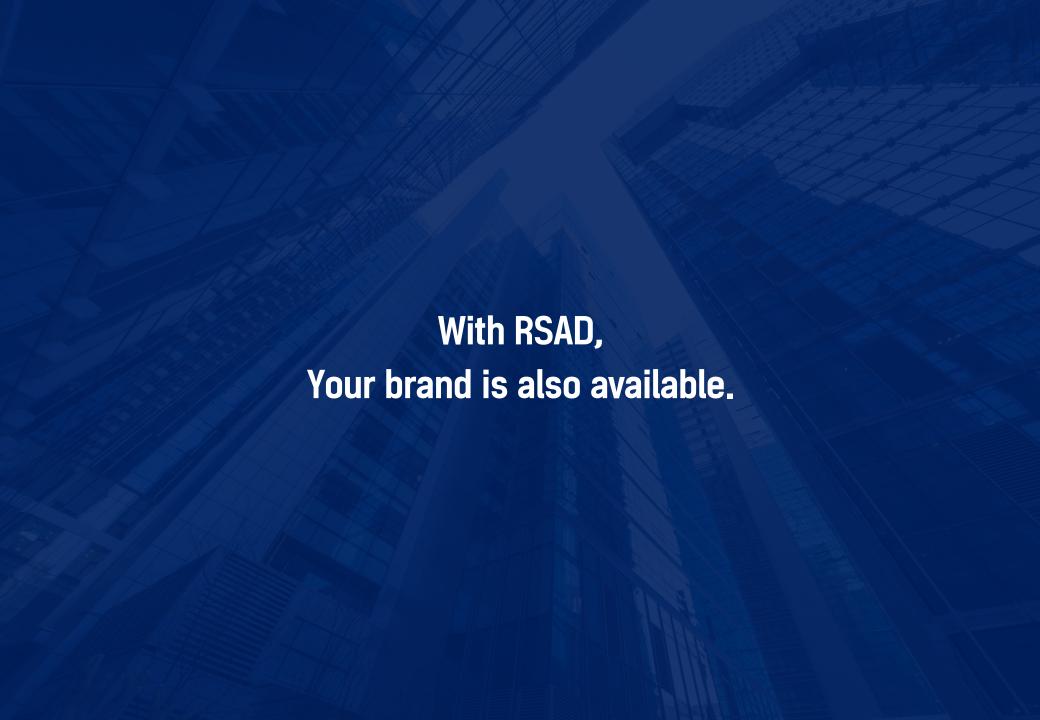






### RSAD has grown together while leading the success of many customers



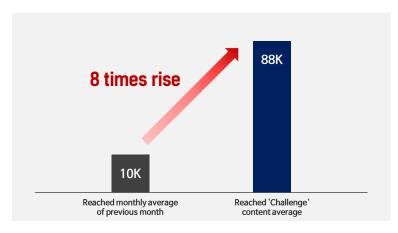


We are awesome

# **PORTFOLIO**

### POCARI SWEAT

- **Period** | 2018. 04 ~ in progress
- Goal | Expand brand awareness through SNS channel activation
- Tasks | Facebook/Instagram Operation & Advertising
- Performance | Overall rise in SNS reach figures
   Increase 'POCARI Challenge' Engagement (Reach) 8 times higher
   than the previous month



	View	Like	Share	Negative reaction
Numerical improvement	<b>▲</b> 161%	<b>41%</b>	<b>▲</b> 91%	▼ 53%



(RSAD Operation | POCARI SWEAT Instagram Feed)

### POCARI SWEAT

### #Challenge #Heatwave\_Water\_intake #Social\_Contribution

### Minor Challenge in Daily Life / Heatwave content in 111 years

## Despite negative issues, content reaches 8 times higher



▲ 'Minor challenge event in everyday life' event with the concept of 'challenge'



▲ Content that leads participation with sympathy for heatwave



▲ Contents and Creative Copy
that embody social contribution image

## HOMEPICK (SK Energy)



- **Period** | 2018. 11 ~ in progress
- Goal | Increase brand awareness and APP downloads
- Tasks | Facebook/Instagram/Kakao Talk Plus Friend Ads Search Ads(SA), Display Ads(DA), Google UAC, Apple SearchAds Cafe/Blog/Naver Viral, Press coverage, Creator Ads
- Performance | GDN monthly average exposure reached 16.1 million APP downloads increased 246.5%

Courier Orders Growth Rate APP download increase rate Search ads ROAS 206% 246.5% 189%

X: Comparative operation data between the operation results of the month immediately before the RS operation and the present (as of 2019.03)

#### **Awareness**

- SNS channel operation (FB/Insta/Kakoatalk)
- Power Link Ads(SA)
- Google UAC / Apple SA

#### **Exposure**

- Display Ads (DA)
- SNS Ads
- ATL/BTL Ads

#### Diffusion

- Café/Blog Viral
- Press coverage
- Creator Ades
- Offline event



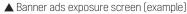
(RSAD Operation | HOMEPICK Facebook/Instagram Contents)

## HOMEPICK (SK Energy)

### With the 'I hour visit pickup' branding

# **Increased 206% of courier service orders**







▲ Banner ads content

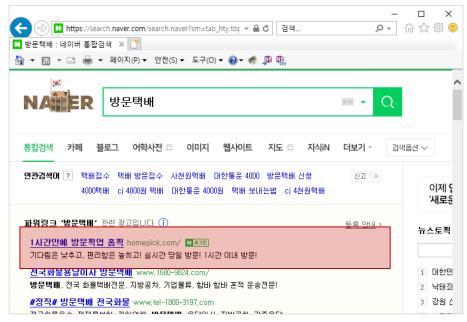
# **HOMEPICK (SK Energy)**



Continuation of rising graph (As of 2019.03)

### With online integrated marketing

# APP downloads increased by 246.5% in 4 months



▲ Naver Power Link search ads (1st exposure when searching related keywords)



▲ Google Play Store APP Download ads

# MONTBEST (\*\*\*)

- **Period** | 2018. 07 ∼ in progress
- Goal | Build brand image and spread brand awareness
- Tasks | Facebook/Instagram/Kakao Talk Plus Friend Ads
   Search Ads(SA), Display Ads(DA), Google UAC, Apple SearchAds
- Performance | GDN monthly average exposure reached 16.1 million
   APP downloads increased 246.5%

SNS reach increase rate

Number of monthly visitors in company mall

New visit rate

165.7%

4.8 Million

60.1%

 Comparative operation data between the operation results of the month immediately before the RS operation and the present (as of 2018.12)

#### Brand exposure

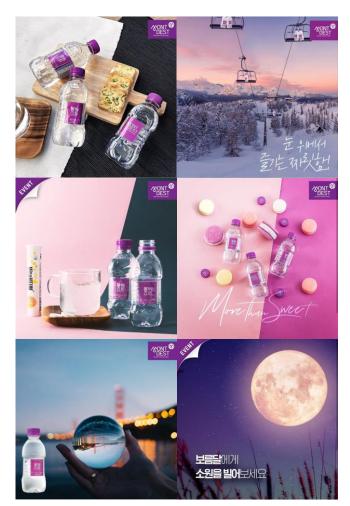
- Facebook operations
- Instagram operation
- SNS ads

#### Operation of own mall

- Banner planning/design
- Edit detail page
- New product registration
- Modify product information

#### **Brand expansion**

- Blog viral marketing
- Influencer advertising
- Youtube creator ads(Preparing in progress)



(RSAD Operation | MONTBEST Instagram Contents)



### #Premium\_Water #Work-life balance #Healthy Drink #CSR

### **Escaping from existing ads targeting for housewives**

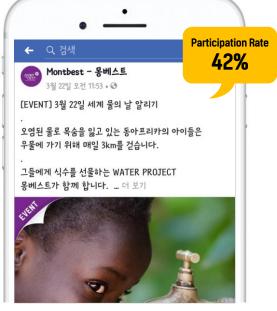
# **SNS reach increased to 165.7%** with contents targeting 2030



▲ Content that emphasizes the concept of 'premium bottled water and 'Work-life balance'



▲ White Day event that attracted participation with target of young people



▲ Enhance brand image through social contribution campaign related to 'water'



With satisfied SNS operation, Expanded operation to its own mall

### With refurbishment of the online-mall

# Build Brand Image, Increase Visitors by 313%





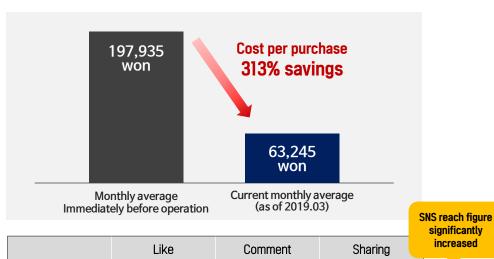


▲ MONTBEST online-mall banner design

### **HOME&TONES**



- Period | 2018. 01 ~ in progress
- Goal | Expand brand awareness, increase homepage sales
- Tasks | Facebook/Instagram Operation & Advertising, Blog operation
- Performance | Overall rise in SNS reach figures
   Reduced cost per purchase by 313%



 $\times$  Comparative operation data between the operation results of the month immediately before the RS operation and the present (as of 2019.03)



(RSAD Operation | HOME&TONES Instagram Contents)

### HOME&TONES HOME&

### #Self\_painting #Colored\_interior #Natural\_wallpaper

### Eco-friendly premium wallpaper that changes the residential space

## Recommend color interior for individual lifestyle



▲ Contents promoting self-painting lecture



▲ Recommend color interior by selecting monthly colors



▲ Participating event that naturally promotes that it is 'natural wallpaper'

### HOME&TONES TONES

2.1 times the competitors in the 2nd rank, 5.2 times in the third rank

### With interesting daily contents and comment management

# ranked the 1st in the number of blog visitors in the industry





▲ Blog posting (periodic publication of daily contents such as 'interior tips')

▲ Communication Management

# Daemyung im

- Period | 2018. 06 ~ in progress
- Goal | Expand brand awareness, subscription counseling DB collection
- Tasks | Facebook/Instagram Ads, Homepage design replacement, Landing page production, YouTube preview ads / TrueView ads, Search Advertising (SA), Display Advertising (DA), Cafe Viral
- Performance | Achieved homepage subscription conversion rate of 35.6% Achieved 23,452 won in unit per landing DB (Average price of product 92.6 million won)

Homepage new visit rate

79.8%

Product subscription conversion rate

35.6%

Landing page Unit Price per DB

23,452won

\* Data as of March 2019 in operation of RSAD

#### Initial setting

- Landing page production
- Homepage design

replacement

#### **Brand exposure**

- SNS(FB/Insta) ads
- Search Ads
- Kakao Moment Ads

#### **Brand expansion**

- Cafe Viral
- YouTube preview ads
- YouTube TrueView ads



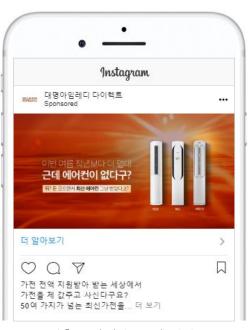
(RSAD Operation | Daemyung Homepage)

# Daemyung in

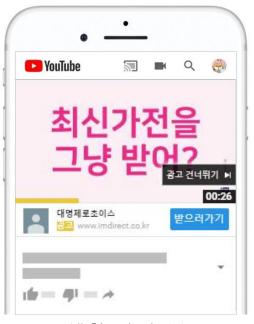
# Through media mix strategy such as SNS and YouTube induce homepage/landing page inflow with various routes







▲ Empowering instagram ad content



▲ YouTube preview ad content

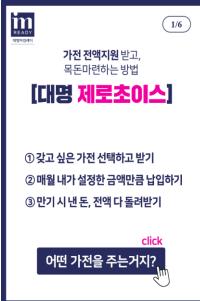
# Daemyung in

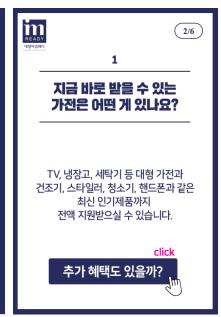
### **DB** collection optimization through A/B testing

# Achieved 23,452 won of unit price per DB

\* The product price of 9.26 million won in average









▲ Create a participation-type landing page to help you understand the mutual-aid product to collect high-quality DB

### YOP(Let's meet now)



- Period | 2018. 05 ~ 2018. 09
- Goal | Increase brand awareness, increase APP downloads
- Tasks | Integrated on-line and off-line marketing and service operations (Google UAC, CashSlide Ads, University Students Supporters operation, Offline event operation, Facebook/Instagram operation and advertising)
- Performance | Achieved 100,000 APP downloads in 4 months of launching, 1st rank in the Google PlayStore popularity charts (as of July 2018)

Google PlayStore 'Friend Request' service Number of APP downloads rising popularity charts usage increase rate 10만 542% **1st** 

> Comparative data of operation result of first month of RS operation and last month operation

#### Service settlement

- Service registration
- Trademark registration
- CS operation setting
- Store registration

#### Online Exposure Strategy

- SNS operations and Ads
- Google UAC Ads
- CashSlide Ads

#### Offline spreading strategy

- University students supporters (Online/offline missions)
- Offline event
- Production of Goods



(RSAD Operation | YOP application execution first screen)

### YOP(Let's meet now)



### #Searching\_Friends\_Around #Famous\_restaurant

### Through various media mix strategies

# Achieved 100,000 app downloads in 4 months of launching

Android, IOS add-up data









▲ The message attracting interest



▲ CashSlide ad image

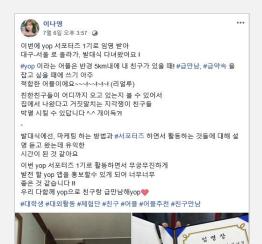
### YOP(Let's meet now)



2018년 7월 4일 RS기획 YOP\_

### Service promotion and natural viral effect

# University students supporters and off-line events





for university students supporters





▲ Off-line activities for university students supporters





▲ Offline event near Hongik Univ. Station

# THE ZAM

- **Period** | 2014. 12 ~ in progress
- Goal | Increase brand awareness, increase shopping mall sales
- Tasks | Shopping Mall Production, BI Design, Facebook/Instagram
   Operation & Advertising, Online integrated marketing such as SA, DA
- Performance | Sales increased by 315.73% from the first year,
   Renewed growth rate for five consecutive years

Sales growth rate

Number of visitors per month

Number of members

315.73%

2 million

250,000

#### **Shopping Mall**

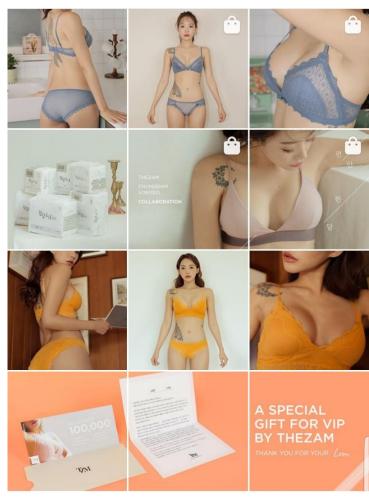
- Create a shopping mall (Planning, design, development)
- BI design

#### Brand exposure

- SNS channel operation
- Search Ads(SA)
- Display Ads(DA)
- SNS Ads

#### **Brand expansion**

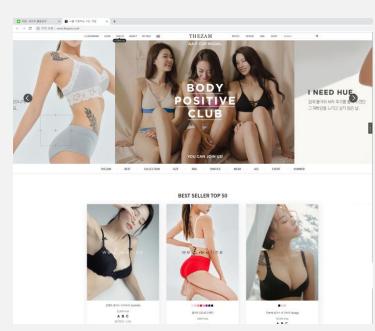
- Cafe/Blog Viral
- Influencer Ads
- YouTube Ads

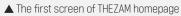


(RSAD Operation | THE ZAM Instagram Feed)



# From shopping mall production to marketing Sales up 315.73% compared to the first year







lacktriangle THEZAM Yeonnam-dong Flag shop PR video



### #Time\_to\_love\_me #Comfortable\_Bra #Subtle\_Sexy

### With contents that emphasizes comfort and sexy

# achieved 2 million visitors in shopping mall, still growing



▲ Content emphasizing comfort in relation to 'menstruation'



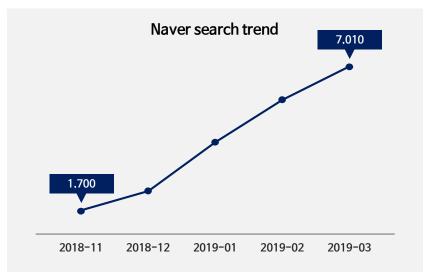
▲ Images and copy
that reveal the subtle sexy



▲ Attention image that emphasizes the making of 'myself' as a work

# ENTRE REVES ENTRE RÊVES

- **Period |** 2018. 12 ∼ in progress
- Goal | Increase brand awareness, increase shopping mall sales
- Tasks | Facebook/Instagram Ads, SNS Viral,
   Naver Brand Search Ads, Shopping Search Ads
- Performance | SNS advertising ROAS reached 434% in three months,
   4.1 times increase in brand searches



 $\times$  Comparative operation data between the operation results of the month immediately before the RS operation and the present (as of 2019.03)



(RSAD Operation | ENTRE REVES Facebook/Instagram Contents)

# ENTRE REVES ENTRE RÊVES

#Everyday\_Special #Limited\_Backpack #Longing

### 'Would I be that pretty if I wear that bag?'

# **Achieved SNS advertising ROAS 434% in 3 months**



▲ The image that invites longing to wear models



▲ image that gives a sense of fashionable even if worn by the general public



▲ Power Page Viral advertisement

### Lavenir L'avenir

- **Period** | 2019. 02 ~ in progress
- Goal | Increase brand awareness, increase shopping mall sales
- Tasks | Facebook/Instagram Ads, Zig Zag Ads, Naver Power Link Ads, Shopping Search Ads
- Performance | Achieved SNS advertising ROAS 641% in two months,
   Zigzag Advertising Achieved 885% ROAS

SNS Ads ROAS

641%

Zigzag Ads ROAS

885%

#### Initial setting

#### Brand exposure

#### **Brand expansion**

- Pixel insertion

- SNS Ads

- 'zigzag' Ads

- GA installation

- Naver Power Link Ads
- Naver Premium Log
- Shopping search Ads



(RSAD Operation | Lavenir Facebook/Instagram Contents)

# Lavenir L'avenir

### #Modern #Simple #Romantic #Daily\_Accessories

### 'Simple but romantic'

# **Achieved SNS advertising ROAS 641% in 2 months**







▲ Use wearable shot image that accessories stand out



▲ Zigzag advertisement exposure screen

# LAULU LAULU

- **Period |** 2018. 12 ∼ in progress
- Goal | Increase brand awareness, increase shopping mall sales
- Tasks | Facebook/Instagram Ads, Brand search Ads, YouTube preview Ads
- Performance | Achieved the third sold-out in 3 months of operation,
   Achieved 1.9 times the number of visitors to the shopping mall

Number of mall visitors

1.9 times

259%

Sales growth rate
198%

#### Initial setting

#### Brand exposure

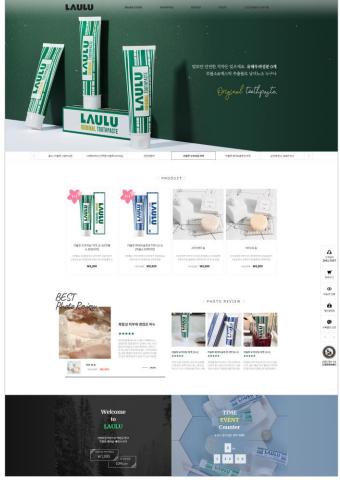
#### **Brand expansion**

- Pixel insertion

- Facebook Ads

- GA installation

- Instagram Ads
- Naver Premium Log
- Brand Search Ads
- YouTube preview Ads



(Main screen of LAULU official homepage)

# LAULU LAULU

### #Natural\_ingredients #Mother's\_choice #Sold-out myth

### Potential customer hooking with fun elements

# Succeeded in the LAULU toothpaste 3rd sold-out



▲ 'Ryu Byeong-Jae parody'
that attracts attention with fun elements



▲ Content that hooks with key message of 'Goodbye mouth odor'

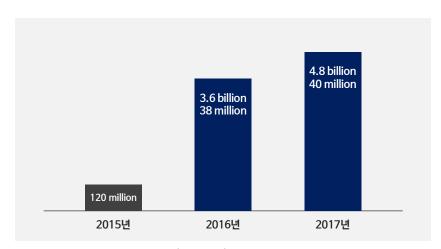


▲ YouTube preview ad content

# Bigcat English



- Period | 2015. 01 ~ 2017. 07
- Goal | Recruiting center head affiliation and member DB collection
- Tasks | Landing page production, Homepage renewal(design change),
   Facebook/Instagram/Kakao Story operation and advertising,
   Search Advertising(SA), Display Advertising(DA), Cafe/Blog Viral
- Performance | Revenue increased by 4033% in three years,
   Achieved unit price of 25,000 won per DB (One year contract price of 708,000 won)



※ Operational data for three years (2015–2017) operated by RSAD



(RSAD Renewal | BigCat English landing page)

# Bigcat English



#English\_as\_a\_native\_language #Housewife\_start\_up

### Induce landing pages inflow with targeted customized SNS ads

# Achieved 12 month contract 708,000 won, price 25,000 won per DB







108 won per click

120 won per click

120 won per click

# 리틀클로젯 LITTLE CLOSET

- Period | 2017. 03 ~ 2017.07
- Goal | Increasing brand awareness and shopping mall sales
- Tasks | Facebook/Instagram Operation & Advertising
- Performance | Overall SNS figures(check/likes/comments /shares) increased. Sales by 300%

Increase in Likes

Increase in Comments

Increase in Sales

191%

850%

300%

X Comparative operation data between the operation results of the month immediately before the RS operation and the present (as of 2018.06)

#### Initial setting

#### **Brand exposure**

#### **Brand expansion**

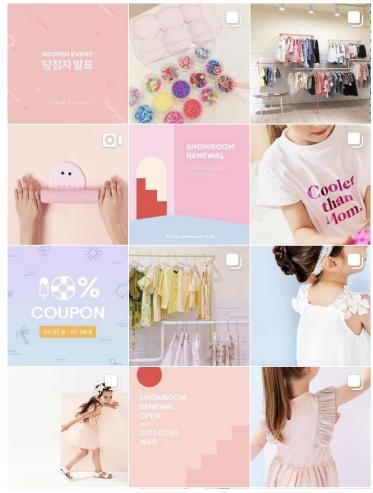
- Pixell interpolation
- Operating Facebook

- GA installation

- Operating Instagram
- Establishing brand concept

- SNS advertising

- Proceeding with the Re-gram Event



(RSAD Operation | LITTLE CLOSET Instagram Feed)

### 리틀클로젯 LITTLE CLOSET

#Children's fashion brand #Best chioce

### 'With the mother's heart, with the child's attention'

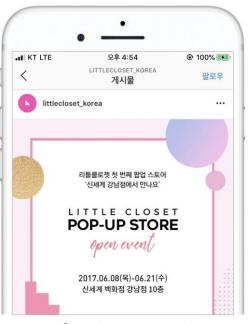
# Only in 5 months Increase in sales by 300%







▲ Planning and production tonnage by season

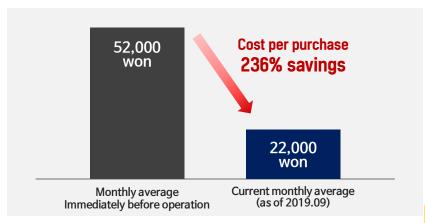


▲ Pop-up store open re-gram event

# **Bubuinc (Urban Exploration Group)**



- Period | 2019.07 ~ 2019.09
- Goal | Increasing brand awareness and homepage sales
- Tasks | Facebook/Instagram Advertising, Creating homepage
- Performance | Overall increasing in homepage visitiors, Decreasing cost per purchase by 236%



	Purchase volume	Number of Visitors	Number of members
Numerical Improvement	▲ 35%	▲ 300%	<b>▲</b> 160%





(RSAD Operation | Bubuinc Facebook/Instagram Contents)

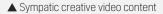
# **Bubuinc (Urban Exploration Group)**



'Parents and Children recreational training'

**Creative SNS video contents** Increased homepage visitors by 300%







▲ Quiz type creative video



▲ Creative video with post participation

# ECO GREENCAR CARE



- **Period** | 2017. 03 ~ in progress
- Goal | Spread brand awareness, collect founder/customer DB
- Tasks | Landing page production, Application development, Service operation, Facebook/Instagram/Kakao Plus Friend operation and advertising, Power link Advertising, GDN, UAC, Blog Experience Team operation, Press Release
- Performance | Sales reached 20 million won within one month of launching, Achieved a unit price of 51,637 won per start-up recruitment DB (start-up expenses of 12.9 million won)



#### Initial setting

- Landing page production
- Application Development

#### **Brand exposure**

- SNS Ads
- Power Link Ads
- GDN Ads

#### **Brand expansion**

- Google UAC Ads
- Blog Experience Team operation
- Press coverage



# ECO GREENCAR CARE

### #Call-out car wash #Eco-friendly car care

### Through various channel mix strategies

# Sales reached 20 million won within one month of launching







▲ Content that exposes positive reviews



▲ Kakao Plus Friends (3,060 Friends)

# ECO GREENCAR CARE



#### **Induce brand promotion** And landing page inflow

Facebook Ads

Instagram Ads

Search Ads(SA)

GDN Ads

Viral Marketing

# Landing page to turn potential customers into DB





▲ Customer Consultation DB Collection Landing Page

# HAIRFIT 🤝

#Sully\_Hair #Failure #Style\_experience #Beauty\_App

Use keyword completely opposite of existing

(Reflecting the target needs)

- Period | 2017. 05 ~ 2017.12
- Goal | Achieved 30,000 APP downloads
- Tasks | Facebook/Instagram Ads
- Performance | Achieved 100,000 APP downloads in 7 months. 20th place in Google Play Store 2017



₩196 per download



₩ 341 per download



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# With customized contents through targeted needs analysis

# The 20th place in Google Play Store 2017



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# **Contact Us**

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